



Cost-Effective Production of DORNOW Machines

The Cost-Effective Production of DORNOW Machines and Plants Assembly and Guarantee

DORNOW machines and plants are designed, built, calculated and also mounted by our specialists.

The machines are built in a cost-effective way by several different appointed workshops in paid labour, predominantly in Germany, at prices calculated and established by us before.

These workshops are small-scale industrial enterprises which have specialized in the working and processing of stainless steels. They are equipped with most up-to-date production machinery. It has to be taken into account that, due to the high wage level in Western Europe, only a highly sophisticated and partly very expensive manufacturing equipment - preferably computer-controlled - allows a cost-effective production of machines. And these machines must be fully utilized...

The factories achieve a full utilization of their machinery by producing also for other industrial sectors which need machines and equipment made of stainless steel, e.g. for the chemical and meat processing industries.

The removal of productions or parts of them, i.e. their evacuation to specialized workshops, is common practice today in Western Europe in many large enterprises, too, as they have found out that efficiently managed special factories with an up-to-date technical equipment are in a position to produce in a cost-effective and economic way.

A removal of productions or parts of them allows to get full leverage of one's own production costs to be established before. Should it occur that the manufacturing enterprise is not in a position to run its machines to full capacity, the costs resulting from that will not affect the machine prices for the DORNOW machines. Moreover, it does not occur that any costs for financial reserves on the part of the manufacturing enterprise for times of lower machine utilization are apportioned among DORNOW machine prices. Thus, DORNOW machines can be produced in an efficient and cost-effective way.

Before delivery, the finished machines are inspected and accepted by DORNOW specialists. In case of plants with several components, the machines pertaining to them

and having been produced frequently by different appointed manufacturers, normally are gathered in the DORNOW storehouse, put up for trial and tested. Besides, more complicated crossings, i.e. connection elements between the individual machines, can be manufactured and fitted on this occasion.

Where necessary and expedient, DORNOW supplements its own plants with machines by others. Nearly all machines are made in Germany.

The assembly of the DORNOW machines and plants is carried out by DORNOW engineers, the same is true of guarantee works.

Basically, in the essential phases of the assembly, the DORNOW technical adviser and salesman will be present in order to supervise and accompany the work.

DORNOW-MACHINES: Made in Germany!

A list of interesting articles and essays regarding the topics of the preparation and processing of tubers and vegetables and associated specialist areas can be found at our Internet site at www.dornow.de, Treatises.

Review of your current peeling results or before the purchase of a peeling machine or system:

**Realistic test peelings with the most diverse peeling systems,
with the most diverse tubers and root vegetables, some fruit, with your raw
produce are possible in our Peeling Test Center!**

This paper contains non-committal notes. We do not lay claim to completeness. Alterations reserved.
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